

Velux skylights
**DO A
LOT FOR
AUSTRALIAN
OFFICES...**



c o r p o r a t e



Velux is a key feature
**IN OUR NEW
HEAD OFFICE...**

McCarthy Homes in Brisbane recently completed their new head office. The building used to be a nursery and a hardware store – directors Danny O’Sullivan and Greg Kohl decided to strip it down to an empty shell...

**WE WANTED TO BUILD
SOMETHING DIFFERENT**

“A head office – especially if you’re a builder – is a statement,” says Danny. “You want it to reflect who you are and what you are capable of. In this case we started with an empty shell – everything on the inside had to be designed and built from scratch.”

**VELUX MAKES ALL
THE DIFFERENCE**

“I have VELUX skylights on my patio at home,” adds Greg. “The patio was always dark until we installed two VELUX skylights. I couldn’t believe the difference they made – it was amazing. We wanted to achieve a similar result here...turn a dark, dreary place into a bright and happy one.”

McCARTHY HOMES’ NEW HEAD OFFICE IS LOCATED ON THE
NORTHSIDE OF BRISBANE, 10 PRITCHARD ROAD IN VIRGINIA

OWNERS AND DIRECTORS
GREG KOHL AND DANNY O’SULLIVAN



14 VELUX SKYLIGHTS PROVIDE
NATURAL LIGHT IN THE ATRIUM

VELUX[®]

Our customers go
'WOW!'

"When customers come in and we ask if they like our new office, the typical answer is: 'yeah...love the skylights!'. The skylights are the first thing they notice and the one thing that leaves the strongest impression," says Greg.

OUR ATRIUM BLOWS THEM AWAY

"You walk straight from our reception into the atrium and this is where visitors immediately look up and notice the skylights. We have 14 skylights in the atrium, three are openable – operated via remote control. All up we have 18 VELUX skylights, six are openable."

NATURAL LIGHT AND VENTILATION

"The skylights make the room. They break up the roof and create a fascinating atmosphere with light changing throughout the day – and from one day to the other. Even when the sun doesn't shine, they provide plenty of daylight...on really sunny days we control the light with the blinds. Gives us an excuse to play with the remote control..."



THE VELUX REMOTE CONTROL IS JUST AS
GOOD AS IT LOOKS

THE SELECTION ROOM IS FILLED WITH
NATURAL LIGHT AND FRESH AIR

VELUX®

Natural light – **NATURAL SELECTION**

"It might be the atrium that blows people away," says Danny, "but the advantages of natural light are even more obvious in the selection room. It's the perfect space for our interior designers to talk colours and materials with customers."

INSPIRATIONAL SELECTION ROOM

"The skylights turn the selection room into an inspirational place – not just for the selection of colours and materials but for the entire home. Customers spend a lot of time here because they feel inspired...and that's what we wanted to achieve. The two large skylights in our selection room are both openable via remote control."

TRUE COLOURS

"Natural light is the best light to view colours in. So the chance that customers make the right choices at their first attempt is much improved. This saves time for us and for our customers – and ultimately we end up with happier customers because 'what they see is what they get'."



A GREAT SPACE TO TALK COLOURS
AND MATERIALS

THANKS TO THE OPENABLE VELUX SKYLIGHT, ANDREA RARELY TURNS ON THE AIR CONDITIONING IN HER NEW OFFICE

VELUX[®]

Our team **LOVES VELUX**

You don't build a new head office only to please your customers – your staff are even more important. According to client services manager Andrea Durrington, McCarthy Homes' VELUX skylights have contributed greatly to staff wellbeing...

NO HEAT – PLENTY OF AIR

"We just love our VELUX skylights. They don't add heat, only light and fresh air. We moved in 30 April and almost a month down the track, we haven't used the air conditioning in our office once. We just open a skylight and a vertical window to create the most beautiful cross ventilation."

BRINGS THE OUTSIDE IN

"It's much nicer to work in natural light and ventilation. The skylights seem to bring the outside in. We're lucky to have two skylights in our office, one openable with rain sensor and remote control. The first time we saw the rain sensor at work, we just went 'WOW!'. All of a sudden the skylight just closed, all by itself. Awesome."



ANDREA DURRINGTON,
CLIENT SERVICES MANAGER

NATURAL LIGHT AND VENTILATION
REDUCES THE POWER BILL

VELUX®

Big **ENERGY SAVINGS**

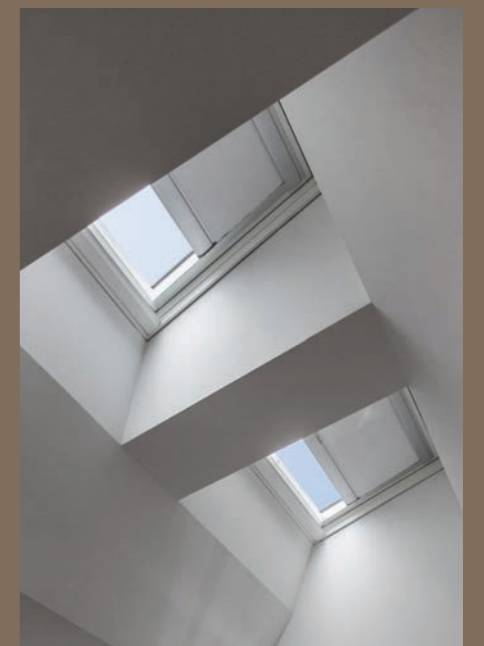
"We chose VELUX skylights with our heads as much as with our hearts," admits Greg. "The energy bills for our previous head office ran into \$5,000 quarterly – thanks to VELUX we're expecting a big reduction on our next bill."

AIR CONDITIONING RARELY RUNNING

"We use the air conditioning much less than we used to. The skylights are programmed to open and close at exact times to maximise our energy savings. If it starts raining, the rain sensors kick in and the skylights close automatically. The remote control is so intuitive that we don't even need a manual."

NO ARTIFICIAL LIGHT ON SUNNY DAYS

"Most days we don't need to turn the lights on in the rooms with VELUX skylights. In the atrium our 500 Watt ceiling lights would be on every hour of every day if it wasn't for the skylights. Sometimes the natural light gets too bright, then we just push a button on the remote control and the blinds come down. Brilliant."



IF IT GETS TOO BRIGHT, THE BLINDS COME
DOWN AT THE PUSH OF A BUTTON

THE 31 JANUARY 2015 HAILSTORM
PRODUCED HAILSTONES THE SIZE OF
GOLF BALLS

VELUX®

Velux passed the
**QUEENSLAND TEST
- TWICE!**

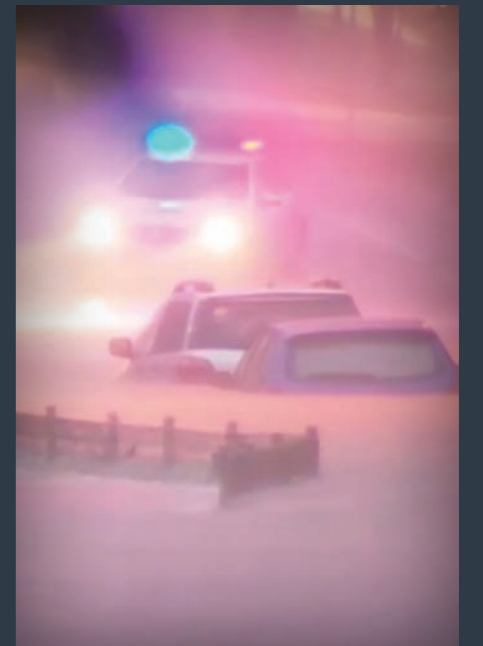
Brisbane has its fair share of wild weather. In the first few months after the VELUX skylights had been installed at McCarthy Homes' new head office, they survived two of the worst weather events the city had seen in a long time. Danny tells the story...

HUGE HAILSTORM

"About three months before we moved in – the date was 31 January – our new head office copped a massive hailstorm. Hailstones the size of golf balls smashed cars in the car park but the skylights didn't get a dent. VELUX is Australia's only hail tested skylight and it's good to see it stand up to the challenge in real life."

FLASH FLOODING PARALYSES BRISBANE

"On Friday 1 May – the day after we had moved in – Brisbane was hit by one of the worst rain events in living memory. Some areas received close to 300mm in the space of a few hours during the afternoon. Not a drop of water leaked from any of our 18 VELUX skylights – I wish I could say the same thing about our roof..."



1 MAY 2015 WAS THE DATE OF ONE OF THE WORST
FLASH FLOODING EVENTS IN BRISBANE'S HISTORY

MCCARTHY HOMES USE VELUX
SKYLIGHTS IN THEIR DISPLAY
HOMES

VELUX[®]

The future **IS BRIGHT**

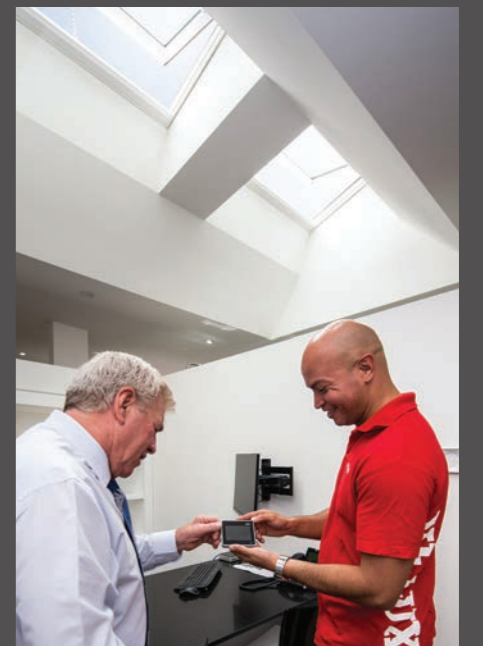
Greg and Danny agree that VELUX has a very bright future in Queensland. "VELUX skylights are ideal for this part of the country and the general public will realise this...it's only a matter of time."

VELUX TRANSFORMS HOMES

"Here in Queensland skylights are traditionally used for small dark areas like walk-in robes," says Danny. "But VELUX skylights can actually transform a home. They let plenty of daylight and fresh air in, and keep the heat out. That's a winning formula for almost any room in a home. We can't wait to explore the opportunities."

LIGHT AND AIRFLOW CUTS ENERGY BILLS

"VELUX skylights transform energy bills as much as they transform homes," adds Greg. "Natural light is not just pleasant, it's also free. And with VELUX openable skylights, a lot of homes wouldn't need air conditioning. Or you could at least cut a large chunk out of your cooling expenses. VELUX is made for Queensland."



GREG KOHL WITH FRANCOIS BOUTON,
VELUX TERRITORY MANAGER



VELUX®

VELUX Australia Pty Ltd

78 Henderson Road

Alexandria NSW 2015

Telephone: 1300 859 856

Fax: (02) 9550 3289

Email: customer.service@VELUX.com.au

Website: www.VELUX.com.au

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